

Greetings MSC Technology Partners!

As our Technology Partners Program continues to grow, it becomes more of a challenge to personally engage with each partner. Meeting with a large number of you at our recent Open House in Munich was an effective way to learn firsthand how we can better serve you. For more details on this event, read the short article below. For those of you whom I have not met recently, or met at all, I look forward to encountering you at future MSC events (be sure to review the Events Calendar).

Warmest Regards,
 John Janevic

[Learn more](#)

Welcome New Partners!

MSC is pleased to extend a warm welcome to the newest partners to join the 'MSC Technology Partner Program' this year. Learn more about each partner by clicking on their logo.

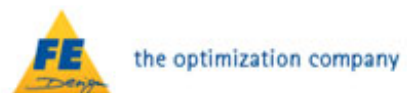
AVL is the world's largest privately owned and independent company for the development of powertrain systems with internal combustion engines. In addition, AVL develops and markets simulation software to support powertrain development work.



CoreTech System Co., Ltd. (Moldex3D) provides the âMoldexâ series, a leading CAE product for the plastics injection molding industry. Moldex3D helps to simulate a wide application range of injection molding processes to optimize product design and manufacturability.



FE-DESIGN is a technology-driven software company and professional engineering service provider. FE-DESIGN develops TOSCA Structure and TOSCA Fluid, two leading optimization technologies for both FEM and CFD simulations.



FEGraph is **vMACH Engineering's** post-processing software for comprehensive static and dynamic analysis. Various tools and intuitive graphical user interface enable very fast and effective interpretation and comparison of analytical and experimental data.



FE-Opt Technology's optimization product SmartDO features Response Smoothing Technology and allows users to find a global optimum using a gradient-based approach. SmartDO eliminates the numerical noise caused by meshing, discretization, and other phenomena during numerical analysis.



Groupe INGELIANCE's flagship structural engineering management product, STREAME, improves the process for leveraging the results of general finite element models in to the detailed stress calculations required for certification.



NICE's comprehensive Grid & Cloud Solutions, including Desktop Cloud Visualization (DCV) â an advanced technology that enables



Technical Computing users to remote access 2D/3D interactive applications such as CAE over a standard network.



[Check out our Technology partner website](#)

Announcements

MSC's Technology Partners Program â Growing to Serve our Partners

We're pleased that Stephanie Jaramillo has joined MSC's Technology Partners Program as the Ecosystem Marketing Manager. Stephanie is responsible for marketing activities for our Technology Partners Program and she will be working with each partner closely on marketing opportunities such as the ones below in this newsletter. Welcome, Stephanie!



Technology Partners in DACH gather in Munich

Partners across the DACH region gathered at the MSC Munich office on April 26th to get informed on the latest updates to MSC Software products, roadmap and marketing opportunities. The "Open House" also provided the opportunity for information sharing and networking. Our post-event survey showed that everyone who attended found the content valuable and would return to a similar event either online or in person. We're actively considering both options for follow-up events in other regions this year.



Patran helps AVEVA Optimize FEA for Ship Design

MSC Technology Partner, AVEVA, recently announced how they are successfully optimizing ship design using Patran in their publication "World Magazine". The article discusses the practical and accessible solution resulting from the integration of AVEVA's Hull Finite Element Modeler and the Patran interface. [Read](#) how the Shipbuilding industry is responding to this collaboration. The article appears on page 40.

Make the Most of Marketing Opportunities

MSC provides a range of marketing opportunities for our partners to expand your business footprint.



Partner Showcases - Accessible from the [partners.mscsoftware.com](#) page, MSC's Partner Showcases directly demonstrate how the collaboration of our combined technologies is advancing technology through real-life customer stories.

"Simulating Reality" - MSC's bi-annual publication is distributed to over 25,000 MSC Customer users worldwide; Our Partner section discusses and celebrates the latest successes resulting from technology integration.

Student Edition - The upcoming release of new MSC Student Editions makes this a great time to co-market your own Student Editions. If you have a free Student Edition of your software that is compatible with one of our Student Editions, we'll co-host it on our download site.

MSC Events - Participate as a presenter, a sponsor or as an attendee at MSC Users Conferences to connect directly with our user base.

Webinars - If you have a customer story that highlights how your software and MSC's products work together, we're happy to team with you on a Webinar that we would promote to our list of over 250,000 contacts

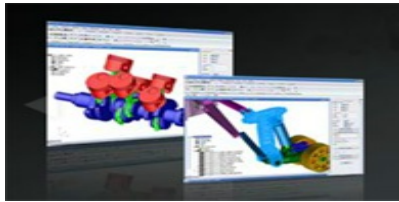
E-books - MSC has several books and manuals available in iPad format on the iTunes store - we are happy to discuss the possibility of sharing -shelf- space with us for your own e-books

Your Ideas - what can we be doing to help increase our mutual business? Let us know what you are thinking. Contact PartnerProgram@mscsoftware.com to learn about these

and other marketing opportunities available to you, as a valued MSC Technology Partner.

[More News](#)

Informative Links



[MSC Software's Corporate Website](#) includes links to MSC's new Simulating Reality Magazine, Conferences, User Meetings and events, and other opportunities for our Technology Partner community to reach MSC's customers.

[Learn more](#)

Upcoming Events

Date		Event	Location
May 21 - 24		SAMPE 2012	Baltimore, MD - USA
May 23 à 24		AECC	Aberdeen, UK
May 29 à 31		Assocompositi Congress	Torino, Italy
May 31		Nordic User Meeting	Gothenburgh, Sweden
Jun. 3 à 6		Windpower 2012	Atlanta, GA à USA
Jun. 4 à 6		18th AIAA/CEAS Aeroacoustics Conference	Antlers Hilton, CO - USA
Jun. 6 à 7		NAFEMS Conference	Paris, France
Jun. 6		R2B	Bologna, Italy
Jun. 20 à 22		Design Engineering & Manufacturing Solutions Expo	Japan
Jun. 25 à 28		ECCM 15 Conference	Venice, Italy
Aug. 2 à 3		Virtual Powertrain Brazil 2012	Sao Paulo, Brazil
Aug. 13 à 17		TFAWS 2012	Pasadena, CA
Aug. 19 à 22		Internoise 2012	New York City, NY à USA
Sep. 18 à 19		Aerospace Users Symposium	Washington, DC à USA
Oct. 9		SimManager User Meeting	Munich, Germany
Oct. 10 à 11		Marc User Meeting	Munich, Germany
Oct. 15 - 19		Red Cedar Technology's International HEEDS User Conference	Detroit, MI - USA
Oct. 22 à 26		ASA Fall	Kansas City, MO - USA
Oct. 23		User Conference Paris	Paris, France
Oct. 23 - 24		International Ground Vehicle Users Symposium	Detroit, MI
Oct. 24 à 25		SIA Automotive and Railroad Comfort Symposium	Le Mans, France

Nov. 7 à 8		Aero Engineering 2012	Birmingham, UK
Nov. 20 à 21		SIMVEC 2012	Baden-Baden, Germany
Dec. 12 à 13		Power Gen International	Orlando, FL - USA
2013		MSC's 50th anniversary à Technology Partner Events to be announced in late 2012	TBD

If you are not currently a member of MSC's Partner Program and would like more information, please contact us at PartnerProgram@mscsoftware.com.



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